



Partnering with Peninsula Provisions

information for
Vacation Rental & Property Management Agencies
Inns and B&Bs
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What is Peninsula Provisions?

Peninsula Provisions is an online grocer serving the Blue Hill Peninsula. Inspired by our bounty of locally grown and produced foods, we combine grocery store basics with local specialties to deliver a unique taste of Maine. We also think that delivering that food right to someone is a pretty cool way of shaping a visitor's experience of our area.

Vacation Rentals & Property Management Agencies

We want to reach your tenants. When they ask about groceries please consider offering our name and website. We will work with you to learn about how we can best provide your tenants (and hopefully our customers) with our info. We can provide materials that suit your needs.

Access to your properties is important to us. During the ordering and scheduling process, we will ask the customer whom they are renting from. If our customer is staying at one of your properties and requests pre-arrival delivery, we will notify you so that we can arrange access.

All orders arrive in our reusable shopping bags. These are intended for the customer to keep. Bags that do not go home with customers are fair game. We are also happy to take back any clean bags at \$1 per bag.

Inns and B&Bs

Peninsula Provisions is also interested in working with local inns and B&Bs. To this end, we are happy to offer scaled down versions of some of our packages for parties of two. We currently offer Big Day Out (our picnic package) and DownEast Delight (our snack package) for parties of two. Suggestions for other packages are welcome.

When we learn where the guest is staying, we will contact you to arrange delivery. Simply put, we'll give you a heads up that we will be dropping off some goodies. Because some of our items require refrigeration, we might need to work together to see how to best take care of your guest and our customer.

Suppliers

Farmers, Bakers, Food Artisans, and Restaurateurs in the Blue Hill Peninsula have an open invitation to partner with us. We have a few requirements: 1) The products you offer are processed and packaged in a licensed facility or kitchen. 2) You are able to provide your products in packaging that suits our needs. Most of the time, we need a volume that easily satisfies four adults, sometimes just two. 3) You are offering something that you think would be a great fit to one of our packages...or maybe the inspiration for a new one. Hopefully it's made or produced in Maine, and even better, within the 20-mile radius of our communities. 4) Last, but certainly not least, you are able to offer a discount or wholesale price to us.

As a supplier, we can offer you a few treats. 1) Listing on our website. Not only will your item/s be listed in our product description, but we will also want to add your link or button to our *Partners* page of our website. 2) Are you a regular at a Farmer's Market? Let us know where and which days and we can include that in the info we give to our customers. 3) If you have a storefront and/or sell elsewhere, tell us so that we can point customers your way for individual sales of your product/s. How cool is that?

Grocery Stores, Markets and other Merchants

Shopping at local stores is part of the experience that a customer is seeking and we believe that our Packages give people a great jumping off point to explore our communities. While we also recognize that we might be carrying some of the same products or you are performing a similar service. Learning about this will help us figure out how we might be able to work together. We believe in this collaboration so much that we sometimes include coupons to discount future purchases with merchants in the area. Let us know if you are interested in participating and we'll figure something out together.